



CAREER OPPORTUNITY

Position: Commercial Lines Account Manager (Transportation/Towing Focus)

Office: Remote (PST Hours)

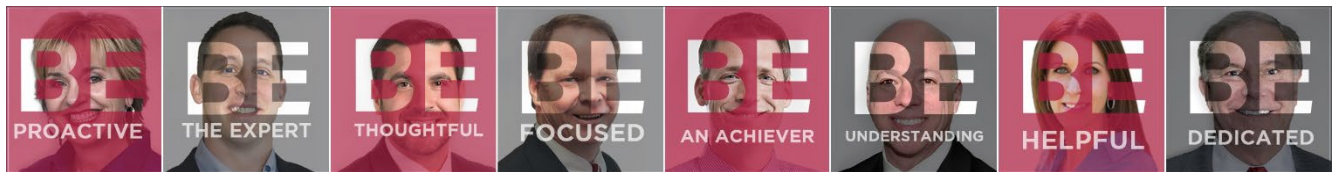
Status: Full-time

Career Level: Mid-Career

Reports to: Commercial Lines Manager

Salary: Based on Experience

Benefits: Profit Sharing, Community Involvement and Volunteer Opportunities, Full Benefits Package Including: Generous PTO/Holidays, Health Insurance, Dental Insurance, Life Insurance, Vision Insurance, 401K with a Friendly and Casual Work Environment



Job Description

As Commercial Lines Account Manager you handle the ongoing service needs for clients and help our Agent Owners build long-term relationships. Serving as the client's sounding board and liaison for insurance needs you will help prepare, deliver and maintain their custom insurance program. We prefer an experienced insurance professional that has a transportation and/or towing industry background, but we are willing to train the right candidate.

Major Responsibilities

- Communicate with customers and navigate their business insurance information
- Build and maintain strong relationships with clients and Agent Owners
- Handle customer service and items relating to coverages, claims, certificates and accounting/billing
- Understand complex exposures including specialty product lines
- Prepare applications, proposals and related items for existing and new business
- Organize and prioritize workflows for assigned book(s) of business
- Provide expert professional support to our Agent Owners and help grow and retain business
- Assist with client management system and support administrative tasks and marketing projects
- Identify opportunities to promote and enhance coverage based on customers' needs
- Assist with special projects as needed



Knowledge, Skills and Abilities

- Prefer a minimum of 1 to 3 years' experience in commercial client service
- Strong organizational and time management skills
- Ability to quickly change priorities in a fast paced environment
- Above average verbal and written communication skills
- Well versed with technology and various computer systems

Other Requirements

- Prefer experience in the Transportation and Towing Industry, but willing to train
- Take client calls-need to be very comfortable talking to people
- Reviewing renewals
- Handle endorsements-know the questions to ask if someone is adding a location
- Responsible for certificates, running MVR's, pulling loss runs, completing supplemental apps
- Can't be overwhelmed by volume
- Must be willing to work the Pacific Time Zone hours
- Property and Casualty License

Apply on our website or send your resume to careers@robertsonryan.com.